



MEMORANDUM

**TO: Members of the School Board
Dr. Todd Bowden, Superintendent
Mitsi Corcoran, Assistant Superintendent Chief Financial Officer**

FROM: Carol A. Lichon, CPPO, Director of Materials Management

**TITLE: APPROVAL TO AWARD BID #19-0031 FOR COMMERCIAL,
METAL, & SHINGLED ROOF INSTALLATION & REPAIR
SERVICES**

Bids to provide ‘Commercial, Metal, & Shingled Roof Installation & Repair Services’ were received from eight vendors on October 11, 2018. The bids of Crowther Roofing & Sheet Metal of FL, Inc., Gulf States Industries, Inc., Ryman Construction, Inc., Springer-Peterson Roofing & Sheet Metal, Inc., and Sutter Roofing Company of Florida were the best overall low bids meeting the advertised specifications based on a sealed scenario. The bid of A-1 American Roofing & Sheet Metal, Inc., was non-responsive to submitting a bid bond per the bid specifications. This bid is for a period of three years with the option to renew for two additional one-year periods. The funds for these purchases are contained in the budget allocated to the Facilities Services Department.

Requested by:
Jody Dumas

“Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes.”

Posting Date: 11/13/18

Financial Impact:
Not to exceed
\$2,700,000.00
For a three-year period

Recommended Motion: That the bids of Crowther Roofing & Sheet Metal of FL, Inc., Gulf States Industries, Inc., Ryman Construction, Inc., Springer-Peterson Roofing & Sheet Metal, Inc., and Sutter Roofing Company of Florida to provide ‘Commercial, Metal, & Shingled Roof Installation & Repair Services’ in an amount not to exceed \$2,700,000.00 for a three-year period, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tab for Commercial, Metal and Shingled Roof Installation Repair Services - Bid # 19-0031

Opened October 11, 2018 at 3:00 pm

Cost to provide all materials, labor, supervision, equipment, tools, travel, fuel, removal and disposal of refuse from SBSC property, etc., to perform the work required in accordance with the bid documents.		A-1 American Roofing & Sheet Metal, Inc.	Advanced Roofing, Inc.	Crowther Roofing & Sheet Metal of FL, Inc.	Gulf States Industries, Inc.
1.	Roofer, standard working hours (Monday through Friday 7:00 a.m. - 5:00 p.m.); hourly rate, including overhead and profit.	\$39.00	\$63.00	\$50.00	\$49.28
2.	Roofer, non-standard working hours (Monday through Friday prior to 7:00 a.m. and after 5:00 p.m., and Saturday and Sunday); hourly rate, including overhead and profit.	\$58.50	\$73.00	\$70.00	\$62.28
3.	Helper, standard working hours (Monday through Friday 7:00 a.m. - 5:00 p.m.); hourly rate, including overhead and profit.	\$29.00	\$60.00	\$45.00	\$42.82
4.	Helper, non-standard working hours (Monday through Friday prior to 7:00 a.m. and after 5:00 p.m., and Saturday and Sunday); hourly rate, including overhead and profit.	\$43.50	\$70.00	\$65.00	\$51.82
MATERIALS					
5.	<p>Materials are to be billed at net cost. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARK-UP of materials will be allowed. Indicate this percentage in the space to the right. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the Contractor's supplier must be included with all billings to the SBSC for materials.</p> <p>Note: All invoices shall be billed on a cost plus basis except during a declared disaster (no mark-up permitted).</p>	10%	8%	10%	9%

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1.	Rofer, standard working hours (Monday through Friday 7:00 a.m. - 5:00 p.m.); hourly rate, including overhead and profit.	\$77.50	\$44.00	\$42.00	\$52.00
2.	Rofer, non-standard working hours (Monday through Friday prior to 7:00 a.m. and after 5:00 p.m., and Saturday and Sunday); hourly rate, including overhead and profit.	\$90.00	\$50.00	\$50.00	\$60.00
3.	Helper, standard working hours (Monday through Friday 7:00 a.m. - 5:00 p.m.); hourly rate, including overhead and profit.	\$55.00	\$42.00	\$42.00	\$50.00
4.	Helper, non-standard working hours (Monday through Friday prior to 7:00 a.m. and after 5:00 p.m., and Saturday and Sunday); hourly rate, including overhead and profit.	\$70.00	\$48.00	\$50.00	\$60.00
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<p>SUBCONTRACTED SERVICES</p>				
<p>For Subcontracted services not used in the regular course of commercial, metal, and shingled roof installation and repair service, including the use of dumpster or other debris removal services. Only to be used with prior written approval from the Facilities Services representative.</p>				
<p>6. Subcontracted services are to be billed at net cost. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARK-UP of subcontracted services will be allowed. Indicate this percentage in the space to the right. No mark-up of sales tax allowed. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC for subcontracted services. Note: All invoices shall be billed on a cost plus basis except during a declared disaster (no mark-up permitted).</p>	<p>10%</p>	<p>8%</p>	<p>10%</p>	<p>9%</p>
<p>RENTAL OF EQUIPMENT</p>				
<p>On occasion, it is recognized that rental of equipment may be necessary. This category is for special rental equipment that is used on occasion, not in the regular course of commercial, metal, and shingled roof installation and repair services and only used with prior written approval from the Facilities Services representative. Rental is for active use of equipment. Payment for inactive use will not be allowed.</p>				
<p>7. Rental equipment be billed at net cost plus mark-up. MAXIMUM 10%. No mark-up of sales tax allowed. A copy of the itemized rental invoice from the supplier must be included with all billings to the SBSC. Note: All invoices shall be billed on a cost plus basis except during a declared disaster (no mark-up permitted).</p>	<p>10%</p>	<p>5%</p>	<p>10%</p>	<p>9%</p>

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	A-1 American Roofing & Sheet Metal, Inc.	Advanced Roofing, Inc.	Crowther Roofing & Sheet Metal of FL, Inc.	Gulf States Industries, Inc.
Contact	Joseph J. Capotosto	Robert Kornahrens	Paul E. Howard	Charles C. Tsambis
Address	1440 Everest Road	8507 Sunstate Street	7321 International Place	7222 Washington Street
	Venice, FL 34293	Tampa, FL 33634	Sarasota, FL 34240	New Port Richey, FL 34652
Phone	941-549-5999	813-885-5811	941-735-9529	727-849-8376
Fax			941-371-8969	727-849-8378
Federal I.D.	47-3123911	59-2360591	65-0653836	59-2681321
Email	joe@a1americanroofing.com	mikel@advancedroofing.com	paulh@crowther.net	gulfstateroof@aol.com

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	Precision Roofing Solutions, Inc.	Ryman Construction, Inc.	Springer-Peterson Roofing & Sheet Metal, Inc.	Sutter Roofing Company of Florida
Contact	Joshua E. Smith	Kevin Ryman	Daniel Boatwright	Douglas C. Sutter
Address	P.O Box 271450	34613 State Road 54	4410 Maine Avenue	8284 Vico Court
	Tampa, Fl 33688	Zephyrhills, FL 33541	Lakeland, FL 33801	Sarasota, FL 34240
Phone	813-264-6262	813-782-0825	863-665-1163	941-377-1000
Fax	813-264-6224	813-788-6773	863-666-2468	941-377-4499
Federal I.D.	26-4325793	59-2935899	59-2149277	59-1923325
Email	jsmith@prs-tampa.com	lucas@ryman-roofing.com	daniel@springer-peterson.com	ds@sutter-roofing.com
	Recorded by Elsa Beal		Witnessed by Joyce E. Haney	